



## SAGE MAS 500

## eORDER

### BUSINESS INSIGHTS

Sage MAS 500 takes inquiry, drill-down, monitoring, and data analysis to a whole new level with out-of-the-box business intelligence tools, including Business Insights Analyzer, Business Insights Explorer, Alerts, Crystal Reports®, Web Reports, and integration with desktop productivity tools.

eOrder leverages the power of the Internet so your sales team can maximize selling opportunities, provide exceptional customer service, and ensure that your company keeps its competitive edge.

### THE POWER OF eORDER

- Access critical account information online anytime.
- Expedite customer credit applications.
- Place orders online.
- Check status of orders and shipments.
- Track payment, billing, and credit information.
- Review sales goals and commissions.
- Streamline order entry by simultaneously viewing the order, item listings, item details, and even images.
- Increase productivity with rapid order entry features.
- Automate workflow by automatically sending e-mail order acknowledgements to customers.

### SAGE MAS 500 SOLUTIONS

- CRM and E-business
- Financials and Project Accounting
- Distribution and Manufacturing
- Human Resources and Payroll
- Customization and Integration
- Business Intelligence

Microsoft Internet Explorer  
Address: http://www.bestsoftware.com/MyBest/StartTask/Start.asp

SOA - Systems of America  
Wednesday, October 24, 2001

Welcome Sam Smith

**My Information**

Activities - This Quarter  
Opportunities - This Quarter

Account	Description	Days	Estimated Date	Potential Prob. (%)	Weighted Sale
Clayco Manufacturing	Clayco Manufacturing-Phase I	119	17-Dec-2001	159,892.00 20	31,778.40
Littleton Robotics	Littleton Robotics-Phase I	142	20-Dec-2001	7,795,000.00 25	1,949,000.00
Toshiba Industrial Products	Toshiba Industrial-Phase I	126	24-Dec-2001	20,162,450.00 50	10,081,225.00
Burke Drill Company	Burke Drill Company-Phase I	288	31-Dec-2001	20,888,470.00 50	10,444,235.00
Abbott Ltd.	Abbott Ltd.-Phase I	245	31-Dec-2001	3,126,100.00 21	656,481.00

RecentOrders - Last 90 Days

Date	Number	Customer	Status	Currency	Amount
20-Sep-2001	SO-0000000335	Aldebaran, Inc.	Open	USD	19,555.39
20-Sep-2001	SO-0000000334	Aldebaran, Inc.	Open	USD	340.80
05-Sep-2001	SO-0000000323	Aldebaran, Inc.	Open	USD	24,412.50
05-Sep-2001	SO-0000000322	Aldebaran, Inc.	Unacknowledged	USD	24,412.50
28-Aug-2001	SO-0000000315	Aldebaran, Inc.	Unacknowledged	USD	25,973.92
22-Aug-2001	SO-0000000313	Aldebaran, Inc.	Unacknowledged	USD	24,412.50
21-Aug-2001	SO-0000000310	Aldebaran, Inc.	Open	USD	28,516.54
21-Aug-2001	SO-0000000307	Aldebaran, Inc.	Open	USD	26,364.52
16-Aug-2001	SO-0000000293	Aldebaran, Inc.	Open	USD	26,364.52
15-Aug-2001	SO-0000000292	Aldebaran, Inc.	Unacknowledged	USD	2,604.40
10-Aug-2001	SO-0000000288	Aldebaran, Inc.	Unacknowledged	USD	24,539.45
10-Aug-2001	SO-0000000289	Aldebaran, Inc.	Unacknowledged	USD	329,505.86

RecentShipments - Last 90 Days  
CustomerSummary - All  
MyHistory - Current Year

Period	Sales	Cost of Sales	Gross Profit	%	Commissions
2001-4	8,818.50	5,994.53	2,823.97	32.02	797.78

### Empower Your Sales Force

The Sage MAS 500 ERP eOrder module will empower your salespeople with a level of efficiency, productivity, and customer service that is sure to boost sales. With eOrder, you can keep your sales team in the field and help them maximize their selling opportunities. eOrder empowers your salespeople with real-time remote access to critical customer account information and the ability to perform essential sales activities, including placing orders, checking order and shipment status, as well as managing invoicing, payment, and credit history.

Downtime turns into uptime when your sales team has remote access to their accounts. Whether you're on the road, in flight, or at home, eOrder can keep you connected with new opportunities, forecasts, and the latest sales and commission results.

eOrder also provides streamlined order entry for inside sales staff. This powerful order entry screen allows employees to view item catalogs, details, descriptions, and even photos, as they enter orders—speeding the order entry process. Intuitive tree navigation and quick entry features also can maximize productivity. Moreover, eOrder takes advantage of many powerful Sage MAS 500 order entry features, such as product and customer-specific pricing.

